

# Comparison of Price Forecasting Models based on Collective Intelligence

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**Abstract**—The determination of commodity trading price is related to the fairness and efficiency of different parties on both sides. Within the framework of this collective-intelligence (group wisdom) scenario, this study compares the prediction methods in commodity price. After quantifying the commodity trading price in all the frequently used models under the collective intelligence basis, the radial basis network has the best performance, and the overall prediction is boosted nearly 20% than the traditional method. Due to non-time sensitive data samples, prediction feature importance may be contrary to the common sense. But this also indicates that the excess human opinions added to the valuation process are not always helpful. Instead, the real-time price will be more likely to tell which feature should have more importance, which is also the reflection of Collective Intelligence from another perspective.

**Index Terms**—group wisdom, collective intelligence, commodity price, prediction, machine learning, marketing model

## I. INTRODUCTION

Throughout the entire development of economy and various industries, the most important business activities in the market economy is commodity trading. Trading activities can be divided into general trading and auction, and the transaction price deeply exemplifies the game theory between the parties of supply and demand, which constantly reflects the intrinsic value of goods. With the rapid development of the economy and the fast definition updating for commodities values, the original asset evaluation method has remained difficult to meet the needs of various emerging new scenarios. Under such a background, the problem of re-examining the prediction of commodity transaction prices has become very necessary.

The process of determining the transaction price is in fact a game process, which is the instantaneous knowledge generated out of collective intelligence that is shared or formed in different parties represented by the individual and collective efforts through cooperation and competition. And it only appears in the decision-making process reached by consensus. Collective IQ (Intelligence Quotient) is an indicator of group intelligence. It is the result of a combination of data and information knowledge extracted from organizations of software, to hardware and human participation. Technically, it can be defined as an emerging and combined property between

people and information processing methods. In the application of Co-intelligence theory, advantages of unorganized decision-making are divided into three categories: cognition, cooperation and coordination. If the mechanism of mapping from commodity value to price can be clarified, the experience obtained in the mapping scenario and process can speed up the process of commodity price determination and improve the efficiency of the trading and transaction activity. This will not only save both the time of the buyer and seller, but is also promotes the rational and effective distribution for the resources from the transaction platform.

The current Co-intelligence based price forecasting model is formulated upon the hypothesis that the value of an item or a service is determined by its innate attributes or characteristics. In environmental economics, researchers also use the technology to evaluate or quantify the specific asset environment attributes. For example, the pricing of auto piloting cars requires not only the consideration of their own material costs, but also the consideration of adjacent environmental and human contributions, including the embedded software systems[1-3]. Maritime transport vessels not only need to consider equipment environments such as satellite navigation and positioning systems[4-9], it is also necessary to consider the long-distance environment variations such as the extreme sea conditions of typhoons and hurricanes during the traveling[10-20]. Similarly, the pricing of the health care for the human body also needs to be relied upon various sections in targeting choosing, mechanism elucidation, drugs design and synthesis as well as multiple clinical trials[21-34]. As can be seen from the aforementioned, the potential sources of benefits, production cost and operating cost are all attributed to the data generation and collection, software and hardware construction as well as experts' knowledge[35], and the security cost to prevent unexpected system breaches[36-40], all of which contribute into the final value of the commodity. Even for specific technique such as space drilling, expert's knowledge will add up to the final value[41-48]. The same is true even for wireless communication and networks[49-52] or its new application field of environment protection[53]. In this regard, the additive but often non-apparent environmental services cannot be ignored, which mainly refers to natural non-renewable land resources, water and air (including

the associated ecosystems and the bio-organisms that grow in them). As all human acclivities rely on these, it also means that the natural environment provides a very important use or benefit under the broader concept of "service". In various price quantifying scenarios, the auction price is very representative in that it can be expanded to generate more specific scenes.

II. ANALYSIS OF PRICING MODELS

The advantage of the Hedonic Price Model (HRM) is that it is highly intuitive. It directly solves the incremental benefits of monetization in a logical way using the market prices. The main disadvantage is its need for a fairly complex empirical process. Weighted K-nearest neighbor (weighted KNN) is a method suitable for price prediction in Co-intelligence scenarios<sup>54-57</sup>. It can be used to better reflect the price change that stems from the change of commodity characteristic variable that is measured by the distance between the features/ price predictors. Decision Tree (DT) is also a classification (prediction) and learning method. By learning the data input and output patterns in the training set, the data in the prediction set is classified (predicted), and whose outstanding feature is to reproduce the process of human decision making. For the regression tree (CRT) with numerical input variables, the data is first sorted in ascending order; then, in value from small to large, the median value of the adjacent value is used for grouping. The difference from the sample output in the group will

be calculated as heterogeneity. The pruning process of the regression tree is usually performed by a combination of pre-pruning and post-pruning which is aim to limit the decision tree depth, and groupings of parent node and child nodes. For chi-squared automatic interaction detector (CHAID), as a decision tree algorithm, its input and output variables can be either categorical or numerical. The algorithm is very similar to CRT despite the difference that when the data is pre-processed, the numerical variables are processed by binning, and the categorical variables are combined to form a "superclass". The advantage of this is that the input variables will be filtered, which is beneficial since it simplifies the growth process of the decision tree.

III. MODEL COMPARISON RESULT ANALYSIS

The data source for this study comes from the papers on commodity price, some of which are shown in Table 1. The sample has a total of 3,730 observations and there are no missing values. In order to compare the quantitative effects of different research methods, the data set is randomly divided into training and prediction sets. The size for the training set is 3000, accounting for about 80% of the total data, with the prediction set sample size around 730, accounting for about 20%. The final indicator to be compared will be the mean absolute error and relative error of the predicted and true values of the 730 samples in the prediction set.

TABLE 1. PARTIAL DATA FROM THE MODELING ANALYSIS

price	speed	hd	ram	screen	cd	multi	premium	ads	trend
2534	66	730	8	17	1	0	1	162	22
1839	25	212	4	15	0	0	0	339	17
2594	66	107	4	14	1	0	1	298	8
2099	33	120	4	14	0	0	0	246	9
2744	50	340	8	17	0	0	1	275	12
1449	25	120	4	14	0	0	0	249	7
3090	66	528	16	15	0	0	1	216	13
2495	33	250	8	15	0	0	1	176	6
3244	66	452	16	14	0	0	1	249	7
2794	50	720	16	15	1	0	1	205	21

TABLE 2 DESCRIPTIVE STATISTICAL ANALYSIS OF DATA SETS

Descriptive Statistics					
	N	minimum	maximum	mean	Std.deviation
price	3730	999	5399	2257.29	621.754
speed	3730	25	100	54.40	20.957
hd	3730	80	2100	425.14	262.059
Ram	3730	2	32	8.15	5.341
screen	3730	14	17	14.76	.972
cd	3730	0	1	.50	.500
multi	3730	0	1	.18	.387
premium	3730	0	1	.89	.321
ads	3730	39	339	218.63	76.658
trend	3730	1	35	16.06	8.096
Valid N	3730				

Where price = PCs 486 PC price (USD), speed = running frequency (MHz), hd = hard disk size (MB), ram = memory size (MB), screen = screen size (inches), cd = dummy variable, for CD-ROM, its value is 1, multi =

dummy variable. If it contains multimedia kit (such as speaker, sound card), its value will be 1, premium = dummy variable. If the manufacturer is a high-end company (such as IBM, COMPAQ), the value will be 1, ads = Monthly price list quantity, trend = time trend month mark (from January 1993 to December 1995). Descriptive statistical analysis of all data is shown in Table 2.

The mean absolute error (MAE) and the mean relative error (MER) were used to evaluate the prediction results. From equations (1) and (2). It is obvious the smaller the

mean absolute or relative error, the better the prediction effect (Table 3). The differences between the prediction effects of the models are also vividly shown in Fig. 1.

$$MAE = \frac{1}{n} \sum_{i=1}^n |y - \hat{y}| \tag{1}$$

$$MER = \frac{1}{n} \sum_{i=1}^n \frac{|y - \hat{y}|}{y} \tag{2}$$

TABLE 3 COMPARISON OF MAE AND MRE OF VARIOUS MODELS

	HRM	Weighted KNN	CRT	CHAID	MLP	RBF
MAE	214.8	201.0	293.1	298.9	189.4	447.4
MRE	9.51%	8.62%	12.93%	12.89%	8.42%	20.54%

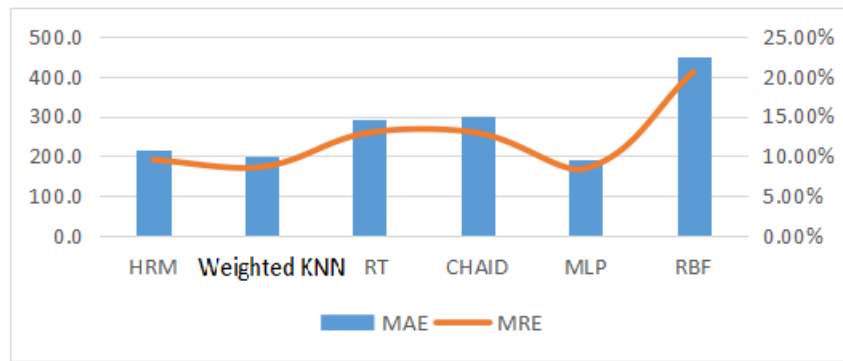


Figure 1 MAE and MRE in bar and line chart

It can be seen that the weighted K-nearest neighbor and the multi-layer perceptron have relatively better prediction results, with the mean relative errors 8.62% and 8.42%, respectively, which is 11.92% and 12.11% lower than the radial basis function network who has the worst prediction effect. The mean absolute error is 201.0 and 189.4, respectively, which is lower than the predicted

radial basis function network by 246.4 and 258.0, respectively.

Table 4 gives the predictor importance for different models. Three different intensities of blue shades indicate that features that have varying weights in different models. The darker the color, the more important it is.

TABLE 4 IMPORTANCE OF PREDICTORS IN DIFFERENT MODELS

Models		Predictor/feature importance from high to low								
HRM	HRM	premium	multi	screen	cd	trend	ram	speed	hd	ads
KNN	Weight KNN	trend	premium	ram	speed	hd	screen	multi	cd	ads
DT	CRT	ram	trend	hd	speed	premium	ads	screen	cd	multi
	CHAID									
ANN	MLP	hd	ram	ads	trend	premium	speed	screen	cd	multi
	RBF	ram	screen	hd	multi	speed	trend	ads	cd	premium

IV. CONCLUSIONS

Predictors can help sellers finding the right-on spot for commodity price, and it also helps consumers to choose the right product based on the key factors in building up the final prices. When using a variety of different features to predict numerical data, the weighted K-nearest neighbor method has better performance than the decision tree. In the application, the above method will effectively guide the trading/transaction process with more accurate and controllable sales price. It is also very helpful to

determine market behaviors for different parties concerning the price change and the estimated psychological purchase behavior. Additionally, and more specifically, 1. The features with the best predictive effect of the multi-layer perceptron in the upper one-third interval of the normalized importance are hd and ram; For the similar predictors from the second best weighted K-nearest neighbor, there are trend and premium. 2. Among these established models, the best ones are the multi-layer perceptron and the weighted K-nearest neighbor method.

Even they are from the same neural network category, there is difference between the multi-layer perceptron and the radial basis function network from our results. This indicates that in some data scenarios, there will be some extent superiority of multi-layer perceptrons over radial basis function networks, therefore it is somewhat very risky for the indiscriminate application of the two.

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